

All our subscriptions include Unlimited Onsite and Remote IT Support together with quarterly reports and in-person reviews.

We use ConnectWise Manage for our Service Desk operations and ConnectWise RMM for our Remote Monitoring, Management and Control of end-user devices. These are industry leading tools enabling us to provide expert support when its needed most.

NEWS! The Xiria Training Academy launches this January, more details can be found below.

Ultimate	Essentials	Infrastructure
£80 user/month	£20 user/month	£45 device/month
Productivity Worker	Frontline Worker	Network / Server / Kiosk
E3	F3	
•		
•	•3	
•	•4	
•		
•		
•		
•		
	£80 user/month  Productivity Worker  E3  • • • • • •	£80 user/month  Productivity Worker  E3  F3

<sup>&</sup>lt;sup>1</sup> Includes Word, Excel, PowerPoint, OneNote, Outlook, Access (PC only), and Publisher (PC only).

#### Email, calendar, and scheduling

Exchange Kiosk (2 GB mailbox)		•	
Exchange Plan 2 (100 GB mailbox)	•		
Calendar	•	•	



<sup>&</sup>lt;sup>2</sup> Includes Word, Excel, PowerPoint, Outlook, and OneNote mobile Apps.

<sup>&</sup>lt;sup>3</sup> Limited to devices with integrated screens smaller than 10.9".

<sup>&</sup>lt;sup>4</sup> Mobile apps only.

Outlook desktop client	•		
Auto-expanding email archive	•		
Exchange Online Protection	•	•	
Resource mailboxes	•	•	
Microsoft Shifts	•	•	
Microsoft Bookings	•	•	

### Meetings, calling, and chat

5 / 5/			
Microsoft Teams	•	•	
Unlimited chat	•	•	
Online meetings	•	•	
Live Events	•		
Webinars	•		
Screen sharing and custom backgrounds	•	•	
Record meetings	•	•	
Priority notifications	•	•	
Teams Phone			
Audio Conferencing <sup>1</sup>	•2	•2	

#### Social, intranet, and storage

SharePoint Kiosk (2 GB OneDrive storage)		•1	
SharePoint Plan 2 <sup>2</sup> (unlimited OneDrive storage <sup>3</sup> )	•		
Yammer Enterprise	•	•	
Microsoft Viva Connections	•	•	

<sup>&</sup>lt;sup>1</sup> No site mailbox. No personal site.



<sup>&</sup>lt;sup>1</sup> Check country and region availability <sup>2</sup> Check with us for the add-on licensing options

<sup>&</sup>lt;sup>2</sup> Includes 10 GB SharePoint storage in addition to 1TB storage provided per organisation.

<sup>&</sup>lt;sup>3</sup> Microsoft will provide up to 5 TB of initial OneDrive storage per user based on the default quota for the tenancy. Additional storage can be requested.

#### **Content services**

Microsoft Graph API	•	•	
Microsoft Search	•	•	
Microsoft Stream (on SharePoint)	•	•1	
Microsoft Forms <sup>2</sup>	•	•	
Microsoft Lists	•	•	
Delve	•		
Expertise identification <sup>3</sup>	•		
Create document understanding or form processing models <sup>3</sup>	•	•	
Access content centres <sup>3</sup>	•	•	
View metadata extracted by document understanding or form processing models <sup>3</sup>	•	•	

<sup>&</sup>lt;sup>1</sup> Users can record meetings and consume Stream content but cannot publish to Stream

# Project and task management

Microsoft Planner	•	•	
Microsoft To-Do	•	•	

# **Analytics**

Productivity Score	•	•	
Secure Score	•	•	
Compliance Management	•	•	
Power BI Pro			

# Viva Insights<sup>1</sup>

Personal Insights in Teams	•	

<sup>&</sup>lt;sup>2</sup> Licensed users can create/share/manage forms. Completing/responding does not require a Forms license.

<sup>&</sup>lt;sup>3</sup> Separate SharePoint Syntex user subscription license required to apply a document understanding model to a library, create a form processing model via the entry point in a library, upload content to a library where a document understanding or form processing model has been applied, run a document understanding model on-demand and/or use premium taxonomy services

Outlook Add-in and Inline Suggestions	•	
Daily Briefing Email	•	
Monthly Email Digest and Personal Dashboard	•	
Premium Personal Insights <sup>2</sup>		

<sup>1</sup> Requires Exchange Online. Manager and Leader insights, Advanced insights, and additional Premium personal insights are available with the Viva Insights and Viva Suite add-ons.

# Viva Learning

Viva Learning in Teams	•	•	
Create Learning Tabs in Teams Channels	•	•	
Search, Share and Chat about Learning Content	•	•	
Microsoft Learn and Microsoft 365 Training Libraries + 125 Top LinkedIn Learning Courses	•	•	
Organisation-generated Content with SharePoint and Viva Learning	•	•	

<sup>&</sup>lt;sup>1</sup> Course recommendations and progress tracking, integration with 3rd party content providers and Learning Management Systems, and learning content surfaced across Microsoft 365 suite available with the Viva Learning or Viva suite add-on license.

#### Automation, App Building and Chatbots<sup>1</sup>

Power Apps for Microsoft 365	•	•	
Power Automate for Microsoft 365	•	•	
Power Virtual Agent for Teams	•	•	
Dataverse for Teams	•	•	

<sup>&</sup>lt;sup>1</sup> Refer to the licensing FAQs and Licensing Guide at https://docs.microsoft.com/power-platform/admin/powerapps-flow-licensing-faq for details including functionality limits.

#### Information protection

Azure Information Protection Plan 1	•	•	
Manual, Default and Mandatory Sensitivity Labelling in Office 365	•	•	



<sup>&</sup>lt;sup>2</sup> Includes the Shorten a meeting feature, Delay delivery plan, and Track email open rate inline suggestions.

<sup>&</sup>lt;sup>2</sup> Users with a separate LinkedIn Learning subscription have access to the full LinkedIn Learning catalogue.

Manual Labelling with the AIP App and Plugin	•	•	
Sensitivity Labelling for Containers in Office 365	•	•	
Data Loss Prevention (DLP) for Emails & Files	•		
Basic Message Encryption	•	•	
Threat protection			
Microsoft Defender Antimalware	•	•	
Microsoft Defender Firewall	•	•	
Microsoft Defender Exploit Guard	•	•	
Microsoft Defender Credential Guard	•	•	
BitLocker and BitLocker To Go	•	•	
Windows Information Protection	•	•	
Microsoft Defender for Endpoint Plan 1	_		
The state of the s	•		
Cloud Access security broker			
	•		
Cloud Access security broker	·		
Cloud Access security broker	•	•	
Cloud Access security broker  Microsoft Defender for Cloud Apps Discovery	•		
Cloud Access security broker Microsoft Defender for Cloud Apps Discovery  Identity and access management	•	•	
Cloud Access security broker  Microsoft Defender for Cloud Apps Discovery  Identity and access management  Azure Active Directory Premium Plan 1	•	•	
Cloud Access security broker Microsoft Defender for Cloud Apps Discovery  Identity and access management Azure Active Directory Premium Plan 1 User Provisioning	•	•	
Cloud Access security broker Microsoft Defender for Cloud Apps Discovery  Identity and access management Azure Active Directory Premium Plan 1 User Provisioning Self-service Password Change	•	•	
Cloud Access security broker  Microsoft Defender for Cloud Apps Discovery  Identity and access management  Azure Active Directory Premium Plan 1  User Provisioning  Self-service Password Change  Self-service Password Unlock/Reset	•	•	
Cloud Access security broker Microsoft Defender for Cloud Apps Discovery  Identity and access management Azure Active Directory Premium Plan 1 User Provisioning Self-service Password Change Self-service Password Unlock/Reset Advanced Security Reports	•	•	
Cloud Access security broker  Microsoft Defender for Cloud Apps Discovery  Identity and access management  Azure Active Directory Premium Plan 1  User Provisioning  Self-service Password Change  Self-service Password Unlock/Reset  Advanced Security Reports  Multi Factor Authentication	•	•	



DirectAccess Supported

On-premises Active Directory Sync for SSO

Windows Hello for Business	•	•	
Microsoft Advanced Threat Analysis	•	•	
Windows Store Access Management	•	•	

# Endpoint and app management

Microsoft Intune	•	•	
Mobile Device Management	•	•	
Microsoft Endpoint Manager	•	•	
Mobile Application Management	•	•	
Windows AutoPilot	•	•	
Group Policy Support	•		
Office Cloud Policy Support	•	•1	
Shared Computer Activation for M365 Apps	•		
Endpoint Analytics	•	•	
Cortana Management	•	•	

<sup>&</sup>lt;sup>1</sup>Limited to policies for web apps

# Data lifecycle management

Manual Retention Labels	•	•	
Basic Org-Wide or Location-Wide Retention Policies	•		
Teams Message Retention Policies	•	•1	

<sup>&</sup>lt;sup>1</sup>30-day minimum retention period. (No maximum retention period).

# eDiscovery and auditing

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Content Search	•	•	
eDiscovery (Standard) (Including Hold and Ex	(port)		
Litigation Hold	•		
Audit (Standard)	•	•	



#### Windows

Windows 11 Edition	Enterprise	Enterprise	
Azure Virtual Desktop	•	•	
Universal Print	•	•	



# **Exclaimer Automated Email Signatures**

Automated email signature applied to emails	•	•	
	-	-	
In-house Graphic and Design Service	•	•	
Marketing Banners (static)	•	•	
Marketing Banners (dynamic)	Fee applies	Fee applies	
Additional Shared Mailbox Signatures	Fee applies	Fee applies	



# **3CX Enterprise**

#### **Core PBX Features**

Extensions	Unlimited	
Apps: Windows and Web Client, iOS, Android	•	
Phone Directory	•	
Auto Attendant/ Digital Receptionist	•	
Headset Integration	•	
Call Parking/ Pickup	•	
Call Logging	•	
Ring Groups	•	

Plug & Play Phone Provisioning	•	
Choose SIP Trunk	•	
Inbuilt SBC Deploy Offsite Phones	•	
Busy Lamp Field (BLF)	•	
Multi-level IVR	•	
Voicemail Transcription	•	
Intercom/Paging/ PA Announcements	•	
Integrated Fax Server	•	
VMware/ Hyper-V/ KVM	•	
Custom FQDN	•	
Custom SMTP Server	•	
MS 365 Integration	•	
Hotel PBX	•	

# Video Conferencing

3CX Meet Link	•	
Polls	•	
PDF Sharing	•	
Screen Sharing	•	
Remote Assistance	•	
Whiteboard	•	
YouTube Integration  Max no. Participants	•	
Max no. Participants	250	

# Live Chat & Messaging

Live Chat	•	
3CX Talk Link	•	
WhatsApp Integration	•	



SMS & MMS	•	
Chat Reports	•	

# Call Centre Features

Call Queues	•	
Call Recording	•	
SLA Alerting	•	
Switchboard	•	
Wallboard	•	
Call-back	•	
Barge in/ Listen in/ Whisper	•	
Call Reports	•	
CRM Integration	•	

# **Enterprise Features**

Call Flow Designer	•	
Hot Desking	•	
Scheduled Restore	•	
Connect Remote Offices (Bridges)	•	
Skill-based Routing	•	
Inbuilt Failover	•	
Start/ Stop Call Recording Rights	•	
Custom IP Phone Logo	•	
Standby Licence	•	





# Keeper Enterprise Password Manager

Encrypted Vault for Every User	•	
Folders and Subfolders	•	
Shared Team Folders	•	
Access From Unlimited Devices	•	
Policy Engine and Enforcements	•	
Security Audit	•	
Activity Reporting	•	
Tam Management	•	
Basic Two-Factor Authentication (SMS, TOTP, Smartwatch and FIDO2 WebAuth Security Keys	•	
Single Sign-On (SAML 2.0) Authentication	•	
Automated Team Management	•	
Advanced Two-Factor Authentication (DUO & RSA)	•	
Active Directory and LDAP Sync	•	
SCIM and Azure AD Provisioning	•	
Email Auto-Provisioning	•	
Command Line Provisioning	•	
Developer APIs for Password Rotation and Backend Integration	•	



# SOPHOS

# Sophos Central Intercept X Endpoint Advanced

#### Attack Surface

Web Security	•	On shared workstations	Server Edition on Servers
Download Reputation	•	On shared workstations	Server Edition on Servers
Web Control/ Category-based URL Blocking	•	On shared workstations	Server Edition on Servers
Peripheral Control	•	On shared workstations	Server Edition on Servers
Application Control	•	On shared workstations	Server Edition on Servers

#### **Before IT Runs on Device**

•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
	•	<ul> <li>On shared workstations</li> <li>On shared workstations</li> <li>On shared workstations</li> <li>On shared workstations</li> </ul>

# **Stop Running Threat**

•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
•	On shared workstations	Server Edition on Servers
	•	<ul> <li>On shared workstations</li> </ul>



Man-in-the-Browser Protection (Safe Browsing)	•	On shared workstations	Server Edition on Servers
Enhanced Application Lockdown	•	On shared workstations	Server Edition on Servers

### Investigate & remediate

Threat Cases (Root Cause Analysis)	•	On shared workstations	Server Edition on Servers
Automated Malware Removal	•	On shared workstations	Server Edition on Servers
Synchronized Security Heartbeat	•	On shared workstations	Server Edition on Servers
Sophos Clean	•	On shared workstations	Server Edition on Servers
Integrated Zero Trust Network Access Agent	•	On shared workstations	Server Edition on Servers





# **Government Backed Cyber Essentials Certification**

Cyber Essentials	•	Req. Ultimate Subscription	
Cyber Essentials Plus	Fee applies	Fee applies	

# datto

### Datto SaaS Data Protection and Cloud Backup

Automated Continuous Backups	•	•	
Point-in-time restore and export	•	•	
Cross-user Restore	•	•	
Backup Monitoring	•	•	
Admin Audit Log	•	•	



#### Infrastructure

Around the clock uptime monitoring and alert response		•
Regular and automated patching of server operating systems		•
Regular firmware, software, and vulnerability patching on network devices and physical server hardware.		•
Routine configuration changes and updates		•
Managed warranty support with 3 <sup>rd</sup> party vendors		•



#### Dark Web ID - Dark Web Monitoring

Monitor stolen or compromised credentials	• )	•	
Stay ahead of data breaches		<b>—</b>	
Constant monitoring 24/7, 365 days	•		
Both human and machine detection	•	•	



The Xiria Training Academy launches in January 2023. Led by experienced Microsoft certified trainers, the Xiria Academy aims to provide an exciting range of end-user courses designed around making the maximum use of your Microsoft 365 services. Further details to be release in the coming months.

#### **Important Criteria**

Access to the Essentials Package is only available with a minimum of 10 Ultimate subscription users. Network & Server Support Cover can be purchased exclusively without the need for user subscriptions.

